



Chadwick Insurance, Inc.

TRUCK INSURANCE SPECIALISTS

INSIDE COVERAGE

W I N T E R 2 0 0 3

NEW COMMERCIAL DRIVER LICENSING REGULATIONS CAUSE NEW CHALLENGES

Continuing with its efforts to improve the safety of trucks and buses, the Federal Motor Carrier Safety Administration (FMCSA) recently issued a ruling that strengthens the licensing requirements for all drivers required to hold a commercial driver license (CDL). Until now, states have maintained separate commercial and non-commercial driving records. The new Federal ruling that became effective September 30, 2002 changes that format. States have three years to comply and the effective date for each state will be posted on the Internet at the following website: www.fmcsa.dot.gov.

As a result of this final ruling, the FMCSA may now disqualify commercial motor vehicle drivers who have been convicted of the following:

1. Any traffic offense that results in a license being canceled, revoked or suspended regardless of the type of vehicle driven.
2. Any drug or alcohol related traffic offense regardless of the type of vehicle driven.
3. Driving a commercial vehicle with a revoked, suspended or canceled CDL.
4. Driving a commercial vehicle and causing a fatality through negligent or criminal operation.

The above summary is only a small portion of the new laws. For a complete copy of the new CDL rule, please contact your state's Driver Licensing Agency or the Department of Transportation's Federal Motor Carrier Safety Administration.

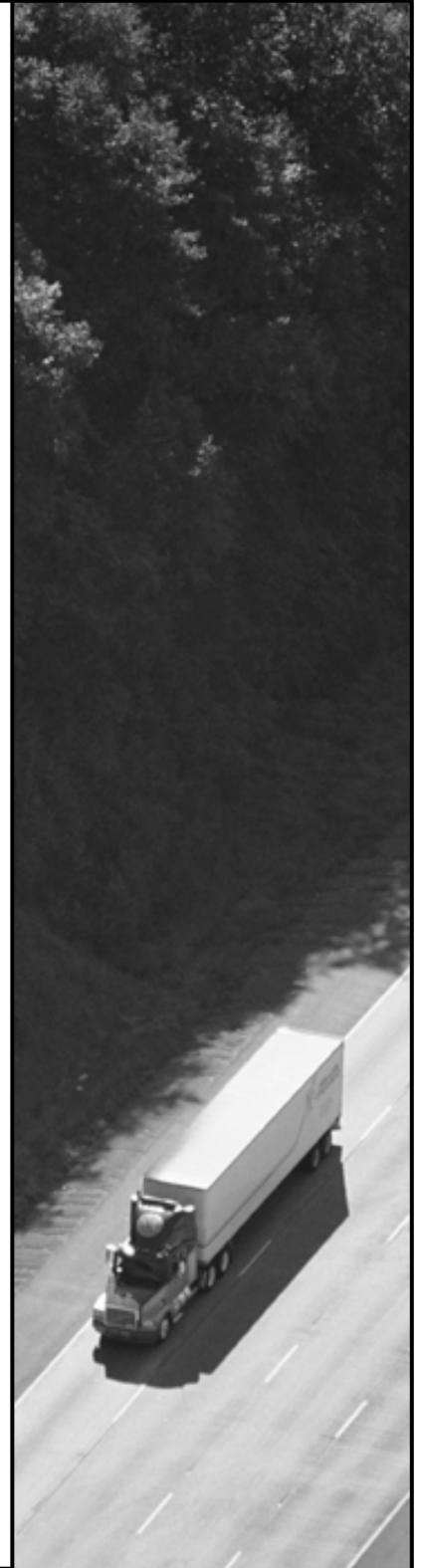
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All three offices can be reached toll free at 1-800-214-7046.



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WINTER 2003

SAFETY MEETING

WHEN: JANUARY 21, 2003

6:00 – 7:30 PM

WHERE: MEDIA WORKS IN GLENWOOD SQUARE

5110 TIETON DRIVE

YAKIMA, WASHINGTON

TOPIC: TRUCKING AND THE INTERNET

SPEAKER: DAVE DILLAHUNT

Our next Safety Meeting will feature Dave Dillahunt of our Yakima office demonstrating how the Federal Motor Carrier's website can be helpful to all of us in the trucking industry. Dave will be showing us how anyone with Internet access can find information concerning a trucking company. In addition, he will show us how to find out-of-service driver and equipment violations, accident information, as well as how to track citations drivers have received. This website is the same one used by the Department of Transportation in preparing for audits. You, too, can have access to this same information. We encourage all of you to attend as not only do we give you educational materials to help you, but it is also a way to fulfill the requirement by the DOT to attend or hold safety meetings. Mark your calendar for the above event and call ahead to reserve your seat.

TRIAL LAWYERS TO THE TRUCKING INDUSTRY

It has been our pleasure to have held safety meetings covering many of the legal issues that trucking companies have to face in their day-to-day operations. Our guest speaker, Brian Williams, did an outstanding job of educating those in attendance. We want to thank him for his concern for our industry and for helping us find an avenue for you to use. His company has had the experience of handling thousands of trucking cases for all kinds of companies. He is available for all our insureds to use for any legal questions or concerns.

Brian Williams
HH&M L.L.P. Attorneys at Law
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INSIDE COVERAGE

W I N T E R 2 0 0 3

WINTER ROAD CONDITIONS AND MOUNTAIN PASS REPORTS

Washington---Internet at:
www.wsdot.wa.gov or call
1-800-695-7623

Oregon---Internet at:
www.tripcheck.com or call
1-503-588-2941

EMPLOYEE OF THE QUARTER



We at Chadwick Insurance, Inc. are pleased to announce that Marty McClain has been chosen as our Employee of the Quarter. She has been with Chadwick Insurance for 24 years and as Ed has said many times, "She is the rock we all rely upon." Marty is our bookkeeper and keeps track of all the billings, statements, account receivables and payables. Even though her job has grown tremendously since she first began, she has kept up with its demands. We are proud of the job Marty does for all of us. In addition to her job, Marty enjoys golfing, sewing and spending time with her family, friends and pets. The next time you speak to Marty congratulate her for doing a great job.

FEDERAL WAY OFFICE CLOSURE

As most of you know our Federal Way agent, Karlene Mallory, is due to give birth on February 28, 2003. We will be closing her office while she is on maternity leave for approximately eight weeks. Our Yakima office will be servicing all your insurance needs during this time.

CONGRATULATIONS GO TO KARLENE AND GREG ON THE BIRTH OF THEIR FIRST BABY!!!

MANUALS AND AUDITS

In our Fall 2002 Newsletter we published information concerning the new Federal Motor Carrier Safety Rule that became effective January 1, 2003. This rule requires every new applicant for Federal authority to be audited for a safety program within 18 months after getting Interstate Authority. We would like all our clients to have tools in place that would help to enable them to pass any audit satisfactorily. We will be selling our SAFETY MANUALS at ½ the regular price. These manuals answer many questions that most of us have concerning what it takes to be in compliance. They are currently being sold for \$50.00, but during the month of January we will reduce the price to \$25.00. Just call and ask for a manual to be sent to you.

INSURANCE RATES TO GO UP IN 2003

A survey conducted by the Insurance Information Institute suggests that insurance premium prices will continue rising until insurers can significantly cut their claim losses and offset their weak investment returns. Industry professionals believe that premiums in the United States will increase by an average of 12.3 percent. This is due in part to the World Trade Center losses and payouts on company policy liabilities. Insurers in the past have made up the difference with investment returns, but the miserable market returns leave them no choice but to raise their rates.

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DRIVER MVR PRE-HIRE CHECKS

Have you ever hired a driver, reported him or her to your insurance agent only to get a call the next day from your agent to say that driver doesn't meet your insurance company's underwriting standards? Let's not forget the time spent on training and the expense of hiring. You can avoid this stressful situation! Call our office before you hire and request a Driver Pre-Hire Check. We will order the driver's motor vehicle record and review to make sure he or she meets the insurance company's standards at no extra cost to you. We will need the following information: Driver's Name, Date of Birth, Social Security Number and years of experience. In most instances we can get the results to you in 24 hours.

NEW CUSTOMERS June through November 2002

AC Trucking	Integrity Transportation	R & K Transport
Alex Valdez Trucking	Iron Horse Transport, Inc.	R & P Distributing
Ronald Anderson	Iron Horse Trucking, LLC.	R & R Trucking
Art Cornett Trucking	J & L Vela Trucking	Donald E Riley
Art's Trucking	J R Ewing Trucking	Hilton & Janette Robinson
B & A Trucking	JSK Trucking	Roy Valdez Trucking
Terry Bounds	Kelley Trucking	Salazar Trucking
C & G Heavy Hauling	Kristoff, Inc.	Silver Aero Express
CDF Trucking	L & R Ranch	Sonora Express
Churchill Hay & Grain	George Lembcke	Dean Story
E & R Express	Lori's Trucking	Stremler Transport, LLC.
Evergone, Inc.	Oscar Manjarrez	Summit Equipment & Construction, Inc.
Farm 1986, Inc.	Mario Garza Trucking	T & B Trucking
Freedman Trucking	Clifford T McDermitt	TNP Transport
Garcias Trucking	Neil McIver	Tri Star Trucking
Andrey Gladkov	MF Trucking	Triple J Trucking
GM Pallet, Inc.	Jon Morton	Trujillo Trucking
Gorham Trucking	Mountain Meadow Trucking	U B Express
Gustavo Garza Trucking	Martin Noll	Frank C Ver Mulm
Robert Hamby	Ocean Pacific Express	VK Transport
Hollywood Trucking	Pacific Foodgrade Express, Inc.	Willie Curry Trucking
Wilbur Hoy	Palominos Trucking	
Tom Ingram	Parker Trucking	